LIVING BELOW THE LINE: ECONOMIC INSECURITY AND AMERICA’S FAMILIES

A PROJECT OF WIDER OPPORTUNITIES FOR WOMEN’S FAMILY ECONOMIC SECURITY PROGRAM
About Wider Opportunities for Women (WOW)

Wider Opportunities for Women (WOW) works nationally and in its home community of Washington, DC to achieve economic independence and equality of opportunity for women and their families at all stages of life. For over 45 years, WOW has been a leader in the areas of nontraditional employment, job training and education, welfare-to-work and workforce development policy. Since 1995, WOW has been devoted to the self-sufficiency of women and their families through the national Family Economic Security (FES) Program. Through FES, WOW has reframed the national debate on social policies and programs from one that focuses on poverty to one that focuses on what it takes families to make ends meet. Building on FES, WOW has expanded to meet its intergenerational mission of economic independence for women at all stages of life with the Elder Economic Security Initiative.

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The Basic Economic Security Tables (BEST) are tabulated by Wider Opportunities for Women (WOW) and the Center for Social Development (CSD) at Washington University in St. Louis as part of the national BEST Initiative led by WOW.

Living Below the Line: Economic Security and America’s Families is funded by the Ford Foundation (http://www.fordfoundation.org/).
Since the United States entered a period of recession in December 2007, the federal government has released a steady stream of discouraging unemployment, poverty and home foreclosure numbers. While this data is important, it tells us only about those suffering the most severe of financial crises. It does not help identify those within the United States who live above the poverty line and yet struggle to pay ever-increasing housing, food, health care and other expenses. Who are these families who are living on the edge?

Wider Opportunities for Women (WOW) has compared working-age adults’ earnings and household incomes to The Basic Economic Security Tables (BEST) for the United States, a measure of the basic needs and assets workers and their households require for economic security. Living Below the Line: Economic Insecurity and America’s Families compares 2009 pre-tax incomes to BEST basic needs budgets for more than 400 family types,¹ and finds that large segments of the US population live on incomes that fail to provide even basic economic security. This report identifies who within the United States is living below their family’s BEST Indexes. It tells an important story about the contemporary value of work and the relationship between economic security and gender, race/ethnicity, family structure and education.

### Key Findings

#### Forty-five percent of US residents live in households that lack economic security. Thirty-nine percent of all adults and 55% of all children live in households that lack economic security incomes.

#### Women are more likely to lack economic security than men are. The security gap between single men and women without children is small, but it is substantial for single parents. Single mothers of color are especially at risk; they are significantly more likely than white single mothers, or single fathers of any racial/ethnic background, to live in households that lack security incomes.

#### Sixty-two percent of black households and 66% of Hispanic households have total incomes that do not allow economic security. Children of color are at particular risk: more than three-quarters of black children and three-quarters of Hispanic children live in families that lack economic security incomes.

#### One in four full-time working-age adults has annual earnings below his or her family’s economic security requirements.² Further, 74% of single mothers working full time do not earn economic security wages, compared to 49% of single fathers. Single working mothers of color are especially at risk; 80% of black single mothers and 85% of Hispanic single mothers do not earn economic security wages, despite working full time.

#### Many households with two full-time workers lack economic security. Two full-time workers increases a family’s likelihood of economic security, but 22% of adults with children who work full time and have a partner working full time have household earnings below their economic security needs. Twenty percent of white workers, 29% percent of black workers and 43% of Hispanic workers live in two-full-time worker households with earnings below the economic security line.

#### Households with more education are less likely to lack economic security, but large minorities of those with degrees still lack security. Fifty-seven percent of households headed by a high school graduate lack economic security incomes. Households headed by adults with a four-year degree are also at risk; just over one-fifth (21%) of homes headed by a college graduate lack economic security.
Defining Economic Security: The BEST Index

To properly measure how well families can or will make ends meet, it is necessary to construct budget standards which define and enumerate basic needs, and to demonstrate how much those basic needs cost at the market prices faced by the average consumer. It is then possible to compare resources to basic expenses.

The Basic Economic Security Tables (BEST) Index, developed by Wider Opportunities for Women and the Center for Social Development at Washington University, measures the income a wide variety of working families require to meet daily needs and save for emergencies and retirement.

Using data from government and industry sources, the BEST Index reflects the actual costs of basic goods and services American workers require to meet health, safety and work needs: housing (rent), utilities, food, health care (insurance premiums and out-of-pocket costs), transportation, child care and essential household items such as clothing and a telephone.

Meeting basic daily needs is not enough to ensure stability—in either the short or long term. The BEST includes two types of savings—emergency and retirement savings—that working families pursuing genuine security cannot go without.

The BEST does not include any of the non-essential items that sometimes seem commonplace but are increasingly unaffordable to families on budgets—meals out, hobbies, gifts, non-essential shopping, electronics, appliances, non-essential travel or vacations. The BEST also does not include many larger expenses associated with middle class status. Purchasing a home and sending a child to college, for instance, are traditional components of the American Dream and upward mobility, but they are not necessary in every instance for health, safety and employment. As a result, they are included in the BEST as “additional asset savings” and are not part of the economic security incomes used in this analysis.

### Basic Economic Security Tables, 2010
(Workers with Employment-based Benefits)

<table>
<thead>
<tr>
<th>Monthly Expenses</th>
<th>1 Worker</th>
<th>2 Workers, 1 Preschooler, 1 Schoolchild</th>
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<tbody>
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<td>Utilities</td>
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<tr>
<td>Child Care</td>
<td>$0</td>
<td>$1,080</td>
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<tr>
<td>Personal &amp; Household Items</td>
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<td>$460</td>
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<td>Retirement Savings</td>
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<tr>
<td>Taxes</td>
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<td>Tax Credits</td>
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<td>-$334</td>
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<td>Monthly Total (per Worker)</td>
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<tr>
<td>Annual Total</td>
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<td>$67,920</td>
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<tr>
<td>Hourly Wage (per Worker)</td>
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</table>

<table>
<thead>
<tr>
<th>Additional Asset Building Savings</th>
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<tr>
<td>Children’s Higher Education</td>
</tr>
<tr>
<td>Homeownership</td>
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Note: “Benefits” include unemployment insurance and employment-based health insurance and retirement plans.

To explore the BEST for the United States or your state, or income needs of workers without access to employment-based benefits, visit the BEST Initiative webpage.

### Economic Security vs. Poverty

Poverty rates and change in poverty rates are important indicators of how well Americans are faring, but they are only part of the story. While those living below and above the poverty line have many characteristics, life experiences and interests in common, poverty rates tell us little about the circumstances or needs of the roughly 85% of the US population who live above the poverty level, many of whom live on the edge and are chronically at risk of financial crisis or falling into poverty.

The BEST provides a common understanding of what it takes to make ends meet and escape the fear of poverty. When used as a benchmark, the BEST can help identify who lacks financial stability and why, and aid investigations into the short- and long-term effects of economic insecurity on individuals, families and local economies.
Women Face an Economic Security Gender Gap

Women are more likely to live in economic insecurity than men are. More than four out of ten (42%) adult women live in households which lack economic security incomes, compared to 37% of men. This is in part attributable to the gap between men and women’s earnings. In 2009, women’s median earnings were just 70% of men’s median earnings—$27,836 versus $39,186. In 2009, women who worked full time earned median wages that were only 80% of their male counterparts’ wages.

Gender and Race

As Figure 2 shows, the economic security gender gap varies by race. Black and Hispanic adults are more likely to be economically insecure than white adults, regardless of gender. The gap is similar among single white and black adults—approximately 15 percentage points. The gap between Hispanic men and women, however, is notably larger, 22 percentage points.

Single Women

More than 60% of single women live in economic insecurity. The difference between single, childless men and women is small, but much larger for single parents. Single women are more likely to be caretakers for children than are single men. Less than 10% of single men have children in their households compared to nearly 40% of single women. Black and Hispanic single women are more likely to be caretakers for minor children than their white counterparts; over 50% of both black and Hispanic single women have children at home, compared to 32% of single white women.
Married Women

While married women are more likely to have economic security than unmarried women, much of the stability is attained through a husband’s earnings or other household income. Without these income sources, the vast majority (74%) of married women would lack the personal earnings needed to achieve economic security for their families. The loss of a male spouse’s income due to job loss, divorce or death is, therefore, a severely disruptive event. While some women may be able to increase their earnings after the loss of a spouse’s income, newly single women who have been out of the workforce or working part-time may face difficulty re-entering the full-time workforce and earning economic security wages. Many would face the same earnings challenges faced by the large majority of single mothers who currently lack economic security.

Economic Security Varies Greatly by Family Type

Women-Headed Families

Over 75% of single-parent households, regardless of employment status, lack total household incomes that allow economic security. Female-headed households with children are especially vulnerable. Eighty-two percent of single mother households live below the BEST Indexes for their family types. Households headed by single custodial fathers are less likely to lack security; however, a majority, 59%, lives below the economic security line.

Families headed by women of color are even more at risk. The large majority (88%) of families headed by black women lack economic security incomes. Over 90% of families headed by single Hispanic women lack economic security.

Two-Adult Families

Two-adult households are less likely to face economic insecurity than one-adult households. Married couple households are typically more economically secure than households headed by unmarried heterosexual partners. Married couples and unmarried, same-sex partner households, however, have similar rates of economic security. This may be in part due to age, as married couples and same-sex partners tend to include older adults than unmarried, opposite-sex partners—and older working adults are more likely to be working and to have higher earnings than younger adults.

Households with Children

Households with children are more likely to lack economic security than those without children. Thirty-six percent of households without children lack security incomes, while 51% of households with children lack security incomes. The gap is largest among single-parent households; nearly half (48%) of one-adult households without children lack security incomes, while a full 78% of single-adult households with children lack security incomes. The gap is smallest among households with two adults, but it is still greater than 20 percentage points.
A recent report from the National Association of Child Care Resource and Referral Agencies (NACCRA) finds that in the majority of US states, average annual infant care costs exceed the cost of a typical four-year public college. Further, "center-based child care fees for two children (an infant and a four-year-old) exceeded annual median rent payments in every state."\(^8\)

Child care needs can interfere with the ability to work full time if reliable, affordable child care is not available, or if workplace flexibility is low. Workers who have faced unemployment may struggle to find and pay for child care in order to seek work or accept a job offer after savings have dwindled.

Child care alone can constitute more than 25% of a BEST budget for a working family with just two children. It is not possible to conclude, however, that children cause families to be economically insecure. Families who lack security incomes are characterized by many other demographic and financial characteristics that affect their ability to achieve security, such as age or education level.
Less Educated Households Are More Likely to Lack Economic Security

As the educational attainment of a householder increases, so does the likelihood of the household’s economic security. While 82% of households headed by someone who did not complete high school lack economic security incomes, that number falls to 57% for those with a high school diploma or GED and 36% for those with an associate’s degree. Nevertheless, four-year and advanced degrees do not guarantee security. Twenty-one percent of households headed by an adult with a bachelor’s degree lack economic security incomes, and 12% of households headed by individuals with graduate or professional degrees have household incomes below their families’ BEST Indexes.9

The benefits of education are not equally distributed, though. The wage gap between men and women persists at all levels of education; even among adults with graduate or professional degrees, women earn just two-thirds of their male counterparts’ earnings.10 Further, almost 75% of households headed by black or Hispanic high school graduates lack economic security, compared to just over half (52%) of homes headed by white high school graduates. Of heads of household with bachelor’s degrees, 32% and 31% of black- and Latino-headed families, respectively, have household incomes below the BEST Index. In comparison, less than 20% of white college-graduate-headed households lack security incomes.

Figure 7: Percentage of Households with Household Income Above and Below the Basic Economic Security Tables for the United States, by Educational Attainment of Householder

Source: Author’s calculations; US Census Bureau, American Community Survey 2009 PUMS.
Note: Sample limited to households headed by an adult not currently attending school.
Jobs Are Necessary for Security, but Full-time Earnings Are Often Not Sufficient

In a weak economy and a time of high unemployment, it is tempting to simplistically attribute poverty and insecurity to a lack of jobs and earnings. However, worker wages have stagnated for the past decade, and fallen for many. Between 2002 and the onset of recession in late 2007, the wages of the typical high-school- and college-educated worker actually decreased. Examining economic security rates in the US among the employed demonstrates that full-time work fails to provide economic security for 25% of adult workers.

Thirty-two percent of women working full time have earnings below their families’ BEST Indexes. Single mothers with children are especially likely to face economic insecurity, even with full-time work; nearly three out of four (74%) had wages below the BEST Indexes for their family types.

Black and Hispanic adults working full time see smaller returns to their labor than the general population sees. Four out of ten (40%) black adults who work full time have earnings below their family’s BEST Index; 46% of full-time Hispanic workers have earnings that fall short of economic security.

Hours Worked

Among those with jobs, workers living above and below the economic security line work full time on average. Among those employed in 2009, workers living above the BEST Index worked a collective average of 42 hours per week, compared to 37 hours per week for workers living below the BEST Index. While the gap in quantity of work is small, the gap in quality of wages is substantial. Workers living below the BEST Index earned median annual wages of just $18,000, versus $48,000 for workers living above the Index. Those lacking economic security incomes are also likely to lack employment-based benefits. In 2009, 60% of working-age adults and children living below the BEST did not have access to or participate in employer-sponsored health insurance, and more than 20% of working-age adults and children living in households that lacked economic security incomes lacked health insurance of any type.

Jobs That Do Not Provide Security Incomes

The United States is currently producing too few college graduates, particularly in math and sciences, to fill anticipated future demand. While this may limit the number of American workers who achieve economic security, a chief cause of economic insecurity is 1970s level wages that fail to cover modern expenses. Moreover, women are disproportionately concentrated in lower-wage occupations. In 2010, 48% of women worked in services, sales and low-level administrative positions.

Figures 8 and 9 demonstrate the share of workers with and without economic security wages within the five largest occupations for women and men, as identified.

Figure 8: Percentage of Women with Earnings Above and Below the Basic Economic Security Tables for the United States, by Largest Occupations for Women

by the US Bureau of Labor Statistics.

Only one of the five largest occupations for women requires a bachelor’s degree—elementary and middle school teachers. At 34%, the proportion of primary grade teachers who lack security incomes is well above the 21% average for all bachelor’s degrees holders. The second largest occupation, registered nurses, is one of the more technical, higher paying and faster growing jobs that does not require a four-year degree; at 22%, the proportion of registered nurses who lack economic security is very similar to the proportion of bachelor’s degrees holders who lack security.

None of the top five jobs for men requires a bachelor’s degree, although many in management are degreed. Eighty-four percent of male managers earn economic security incomes, exceeding the proportion for all bachelor’s degree holders.

As shown in these figures, and in Figure 7 above, the prospects for achieving security in the current economy are not good for men or women without post-secondary education. The shares of men workers not earning security wages in three of the top five largest job categories exceeds 40%. This problem is much greater for women. The shares of women workers not earning security wages in three of the top five largest job categories well exceeds 50%, and is as high as 92%.

**Conclusion**

To fully evaluate how well workers and families are able to make ends meet in today’s economy, it is necessary to compare expenses to resources, to construct budget standards which define and enumerate basic needs and demonstrate how the cost of those basic needs compares to incomes. Moreover, a well-crafted definition of what it takes to make ends meet and plan for the future can affect public attitudes toward alleviating need—and create demand for private, public and nonprofit sector responses to the needs and crises facing households. Once need is well-defined, it is possible to identify who in the nation is and is not economically secure, and to offer a more complete story of the immediate- and long-term financial health and well-being of the nation and our nation’s families.

*Living Below the Line* demonstrates that workers and children may live above the poverty line but lack incomes required to cover basic expenses and save for retirement or emergencies. Forty-three percent of one- and two-adult households in the US must choose between basic needs such as decent housing, health insurance, reliable transportation and quality child care. While women, black and Hispanic heads of household are more likely to lack security incomes, no single demographic factor is determinate; family size, gender, race and education level all impact the likelihood that a family will live below the economic security line.

In the past, threats to economic security were supposedly clear—dropping out of high school, being a single parent or having a large family. In today’s
economy, we cannot assume we know who lacks security. It is not correct or safe to focus on only very low-wage workers or those with more complicated family structures. Many typical workers with degrees, dual-income couples, and families with only a single child are at serious risk of being unable to make ends meet. They and all other families lacking security incomes may be one illness, unforeseen expense or job loss away from personal tragedy.

To be clear, the core BEST Index used in this analysis does not measure Americans’ ability to achieve the many indicators of “middle class” status, such as purchasing a home or spending on vacations, recreation and non-essentials, providing post-secondary education for children, or creating and perpetuating a “middle class lifestyle” for children. While the BEST says little about the middle class, Living Below the Line does suggest fundamental financial weaknesses in the “middle” and problems with the very concept of a middle. That nearly 40% of the nation’s adults and 45% of adults and their children lack basic economic security incomes suggests that the nation’s economic middle is not very broad and may not, in fact, exist.

The BEST Index and Living Below the Line provide clearly defined terms and data which aid in discussion and investigations of income and basic needs. It is WOW’s hope that others will join us in using BEST materials to:

- Understand what households currently living below and above federal poverty thresholds truly need to make ends meet, not fear poverty, and handle expected and unexpected events
- Assess citizens’ abilities to create stable communities through their participation in local economies
- Explore how and to what extent gender, race, education and family type affects the ability to make ends meet
- Alleviate the immediate effects of economic insecurity on individuals, families, local economies and the nation as a whole
- Inspire and help families to improve their own circumstances
- Create concrete policies to move workers and families toward lifelong and intergenerational economic security
Methodology Notes

This analysis compares annual incomes required for basic economic security, as defined in *The Basic Economic Security Tables (BEST) for the United States*, to 2009 1-year American Community Survey PUMS data. The study sample is limited to households composed of family types included in the BEST—one or two adults and between zero and six children. All population estimates in this analysis are statistically different from the estimates for the general population at the p<.05 level.

"Adults" are defined as between 19 and 64 years of age. Children are divided into four age categories: infant (age 0-2), preschooler (age 3-5), schoolchild (age 6-12) and teenager (age 13-18). Eighteen-year-olds are "adults" if they are either in a married or unmarried partnership or if there are no over-18 adults in the household and the 18-year old(s) is/are not attending high school.

Households that include elders (over age 64) are excluded from the demographic analysis due to BEST assumptions that all adults in a household work and incur work-related expenses such as commuting expenses. WOW publishes a separate *Elder Economic Security Standard Index*, in partnership with the Gerontology Institute at the University of Massachusetts, Boston, to measure economic security needs specific to fully retired elders age 65 and older.

Households included in the study sample are limited to "family" units—individuals whose relationships suggest economic interdependence and resource sharing. In a two-adult household, adults are partners (either married or unmarried). In households with children, the children are biological or adopted children, stepchildren, siblings, grandchildren, other relatives, foster children, or other nonrelatives.\(^{16}\)

The study sample represents a slightly higher-income segment of households than the general population. Individuals and families coping with economic hardship are likely to adjust their living situations accordingly, such as by moving in with family members or friends, or adding rent-paying roommates or boarders to the household. Excluding households with multiple, non-partnered adults excludes these household arrangements from the PUMS sample. Further research on alternative and multigenerational family living arrangements is forthcoming.

Economic security calculations compare total household income to the BEST Index by family type. Where specified, earnings (either individual or total household) are compared to the BEST in order to investigate the specific value of work and the impact of wages on security.
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<thead>
<tr>
<th>Item</th>
<th>Definition</th>
<th>Source</th>
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<tr>
<td>Housing</td>
<td>Fair Market Rents (40th percentile rents)</td>
<td>US Department of Housing and Urban Development</td>
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<tr>
<td>Utilities</td>
<td>Fair Market Rents: Ratio of utilities to total housing cost</td>
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<td>USDA “Low-Cost” food budget: Average US cost of a basic, healthy, low-cost food &quot;basket&quot; reflecting current USDA dietary guidelines</td>
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<td>Transportation</td>
<td>Auto Costs: depreciation, maintenance, finance charges and registration fees</td>
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<td>Gasoline: average per-gallon cost of unleaded gasoline</td>
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<td>Mileage: average miles driven by car owners in the US for commuting and limited errands</td>
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<td>Auto Insurance: national average expenditure on auto insurance</td>
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<td>Child Care</td>
<td>Child care costs by age of child</td>
<td>National Association of Child Care Resource and Referral Agencies</td>
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<td>Employer-sponsored health insurance premiums: Average health insurance premiums for employees of private industries in the US, by family type</td>
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<td>Income needed to cover expenses over a median-length unemployment spell, less average wage replacement from Unemployment Insurance.</td>
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<td>Retirement Savings*</td>
<td>Retirement Income: national average annual retirement income single elders (65+) and elder couples need to meet basic needs and age in their own home</td>
<td>The WOW-GI National Elder Economic Security Standard: A Methodology to Determine Economic Security for Elders</td>
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<td>State and Local Income Taxes &amp; Sales Taxes: Average net personal income and sales taxes as a percentage of income</td>
<td>Institute on Taxation and Economic Policy: Who Pays? A Distributional Analysis of the Tax Systems in All 50 States</td>
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* Separate values are calculated for these items, depending on whether or not a worker has access to employment-based benefits. Values used in this brief reflect costs for workers with benefits. For more information, see The Basic Economic Security Tables for the United States.
1 The BEST calculates basic living costs for all combinations of up to two adults and six children in each of four age categories—infant, preschooler, schoolchild, teenager.

2 This calculation compares individual earnings to BEST wages. For one-adult families, the adult’s earnings are compared to the total annual BEST Index. For two-adult households, individual earnings are compared to the per-worker annual BEST income requirements. See the Methodology section of this report for a fuller explanation.

3 The economic security incomes used in this brief are US BEST values for workers with employment-based health insurance and retirement plans, and access to unemployment insurance. This current analysis is therefore more conservative than if household incomes were compared to economic security incomes required for those who lack such benefits. For more information on the impact benefits have on income needs, see the US or state BEST reports available on WOW’s BEST Initiative webpage.


6 “Single adults” are defined as individuals 18 and over, who live in one-adult households (no spouse or partner present), with or without children.

7 The American Community Survey, unlike the decennial Census, categorizes all same-sex partners as unmarried; distinguishing married and unmarried same-sex partners is not possible based on the available data.


9 Note that this analysis does not fully capture the circumstances of recent graduates and younger workers. Younger workers, facing unprecedented rates of un- and underemployment, are likely to live at home with family members, or to cohabit with roommates. These household types are excluded from the data, because they do not meet BEST budget assumptions of one- or two-working-age adult households.

10 Median earnings for adults age 25 and older, with earnings. US Census Bureau, Detailed Tables B20004.


12 Full-time work is defined as at least 35 hours per week, for at least 50 weeks per year.

13 In order to specifically demonstrate the value of work, this section of the analysis compares workers’ earnings (rather than total household income) to the BEST Index. For workers in one-adult households, the worker’s total earnings are compared to the BEST for the family type. In two-adult households, each worker’s earnings are compared to one-half the total BEST Index for the family type.

14 Among adults who worked in the 12 months prior to completing the Census Bureau’s 2009 American Community Survey.


16 Households with children who are siblings, other relatives or other nonrelatives of an adult reference person are dropped if the minor child is between ages 15 and 18, meeting the Census Bureau’s definition of an economic adult. This step ensures households that include older teens (who are potentially working) who reside with an adult on whom they are not technically dependent are excluded.
The Basic Economic Security Tables Index (BEST) is a measure of the basic needs and assets workers require for economic security throughout a lifetime and across generations. The BEST Index is a project of Wider Opportunities for Women’s Family Economic Security Program.